

Safety is Production

Down-time defeats production and dealership profitability goals for the following reasons:

- The absence - whether brief or lengthy - of an experienced employee can involve overtime, increase the likelihood of other short-handed employee injuries, and require the hiring and training of a replacement worker.
- Some injuries involve customers or vendors with probable litigation settlements.
- Damage to equipment, facilities or customers' vehicles or other property can result.
- OSHA may visit and levy fines.
- Employee injuries can cause significant increases in insurance costs.
 - \$50,000 more insurance premium would require \$2,500,000 additional sales to recover at a 2% profit margin

Help protect your financial bottom line by maximizing production through minimizing employee injuries. Develop and use an effective, practical safety program.

Zenith provides workplace safety resources at: **TheZenith.com**[®]